

Principles of Security for Lenders

An introduction to the principles and considerations, advantages and disadvantages of different types of security available to lenders.



Who is it for?

This programme is for anyone needing either an introduction or a refresher around the general principles and information to gather from the client offering collateral to support their application for finance.

Benefits

As a result of attending this workshop delegates, when considering security will be able to:-

- State the advantages and disadvantages of the main types of security
- Identify relevant questions to ask at an early stage
- Identify the issues relevant to different security types
- Explain the implications of different types of security
- Manage customer expectations about potential issues, and timescales
- Start the security perfection process accurately

Content

- Business Entities
- Land as Security
- Third Party Security including Guarantees
- Debentures
- Life Policies
- Stocks & Shares

This list is not exhaustive so please talk to us if you don't see what you are looking for

Why X Learning?

Our training avoids the 'dull and boring' tag. We make this subject lively, fun, interesting and above all relevant by:

- Drawing learning from day to day events within the business
- Allowing participants to directly reflect on the organisation and the job they do
- Incorporating high levels of interactivity, for example:
 - Running light hearted but focussed business games
 - Using live company data where possible
 - Providing realistic case studies
- Cutting out the jargon and keeping things simple
- Encouraging group work
- Catering for different learning styles and providing multi sensory input

Programme length options; full day or 2 days depending upon your requirements

To discuss **call** Mike on 07899 728 628 or David on 07984 817 328
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